



How do great firms manage their Chinese suppliers?

Programme Code: S100901S

Speaker	Dr. Neale O'Connor , Associate Professor, School of Business, The University of Hong Kong Dr. O'Connor has researched the management accounting practice of firms across several countries in Asia. He also involved in researching and consulting for a publicly listed firm in China on the adoption of performance measures and their linkage to manager compensation. He teaches MBA programme and IMBA programme of universities. He has written a book on Management Accounting and Control systems in China.
Date	Wednesday, 1 September 2010
Time	6:30 p.m. – 9:30 p.m.
Venue	Hong Kong Institute of CPAs Training Centre, 27/F., Wu Chung House, 213 Queen's Road East, Wanchai, Hong Kong
Enrolment fee	HK\$430 for HKICPA member or student; and IA/HKIAAT's member or student HK\$420 for online enrolment HK\$700 for non-member
Language	English
Format	Seminar including case studies
Competency	Management Accounting, Control and Performance Evaluation*
Rating	Foundation Level* - General awareness of the competency. Apply the knowledge in a limited range of situations.
Target audience	Accountants who want to understand more about the purchase function of a firm and develop their strategic decision making skills.
CPD credit	3 hours

About the programme

The programme will centre on supplier management practices documented during field visits to several large and well known manufacturers in the consumer electronics industry. In-depth case studies will be presented. The outline of the programme is as follows:

- Performance measurement practices.
- Performance monitoring practices.
- Cost management practices.
- The use of total cost of ownership information in the purchase decision and supplier response.

* Please refer to [Institute's CPD Learning Resource Centre](#) for details.

