



Canadian Chamber of Commerce in Singapore
Chambre de Commerce du Canada à Singapour
www.cancham.org.sg

Join us for our next CanCham Business Presentation and Networking Night:

“Working with Suppliers in China: Best Management Practices For Your Company”

Presented by:



Ms. Caroline Berube
Managing Director, HJM Asia Law



Prof. Neale O'Connor, NUS Business School
Director, Silk Road Associates “China Lab”

Date: Thursday November 22nd 2012. **Time:** 6:30pm-8:30pm

Venue: Sauce Bar, 8 Raffles Avenue (on the Esplanade Mall Waterfront)

Tickets: \$35 for CanCham Members and \$45 for Non-Members

Includes free flow of beer and house-pours. Please pay in advance by cheque or bank-to-bank transfer.

RSVP: Email to execdirector@cancham.org.sg by **November 19th 2012**

As multinational and SME business leaders in Singapore increasingly rely on Chinese suppliers, join us for a timely presentation on tips to succeed with Chinese suppliers. Prof. Neale O'Connor will present his landmark survey of Chinese manufacturers and suppliers, while Ms. Caroline Berube will provide tips to protect your company's intellectual property.

After the presentations, we will have a lively evening of networking by the Esplanade waterfront at the scenic Sauce Bar, with light eats and free flow of beer, house-pours, juice and soft drinks available for all our guests!

Prof. Neale O'Connor

Completing a landmark study on Chinese suppliers, which he recently presented to CanCham Hong Kong, Professor Neale O'Connor is with the NUS Business School and Director of the Silk Road Associates “China Lab,” a consultancy helping clients grow their business in emerging markets. He will share practical tips and strategies for your business after his “China 1000 Supplier” Project, an on-the-ground analysis of Chinese supplier practices. In 2010, he was awarded a China National Science Foundation Grant for research into Control Systems for Chinese State Owned enterprises.

Ms. Caroline Berube

Caroline is Managing Partner of HJM Asia Law, and Secretary for the CanCham Singapore Executive Committee. She will be speaking about steps to protect your company's intellectual property when dealing with Chinese suppliers. With offices in China and Singapore, Caroline initially moved to China in 2002. She focuses on Chinese corporate law and commercial practice, with many major European, Asian and North American clients. Caroline is also an arbitrator approved by the Chinese European Arbitration Center. Caroline graduated from McGill University with a BCL and LL.B degree and completed her studies at the National University of Singapore with a focus on Chinese laws.

Join us for a great evening of Canadian business networking and insightful presentations!

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