

To: Amelia Gilloway

Event Coordinator – Major Events  
CPA Australia

From: Dr Neale O'Connor

**Session details**

**Date:** Wednesday, 19 October 2011

**Time:** 11.25am - 12.20pm

**Session:** I3: How large buyers manage their suppliers in China

**Venue:** Melbourne Exhibition and Convention Centre, 1 Convention Centre Place, South Wharf

**Date:** Thursday, 20 October 2011

**Time:** 9.00am-12.30pm

**Session:** MC7: Executing strategy in China: How Chinese suppliers win contracts with their large customers?

**Venue:** Melbourne Exhibition and Convention Centre, 1 Convention Centre Place, South Wharf

## 1. Professional Fee (RMB)

Items	Professional Fee (RMB)
Travel Reimbursement Hong Kong → Melbourne return economy class	\$HK 14,278
Total	\$HK 14,278

Please pay to

ANZ Bank

A/c Name: Neale G O'Connor

A/c # 560254 2869 29034

### Dr Neale O'Connor, *FCPA (Aust)*

Dr Neale O'Connor, the founder of Measure Smart Limited, does research and consulting for companies on risk and performance measurement. His competitive advantage is being able to combine expertise in economics, business strategy, and human resources management because of a diverse experience.

Dr Neale O'Connor has a diverse consulting and executive education portfolio with a wide range of companies in the Asia-Pacific region. His work has focused on controllership, financial performance metrics, and human resources management. He has also developed corporate business cases for a number of companies including HTC, PQI, EU Design, Philips, Sungod Fashion, Delphi, Alparma, and Rescom Realestate.

His most recent research examined the use of management controls in international joint ventures in China and the adoption of formal management control mechanisms in Chinese SOEs. He is currently involved in researching how great firms manage the risk associated with their suppliers in China, the adoption of performance measures and their linkage to manager compensation in a publicly listed firm in China.

### Specialties

Human resources management, performance measurement, supplier management - with particular emphasis on China.

Sincerely,



14.11.2011

Dr Neale O'Connor